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# CITY OF KELOWNA

## MEMORANDUM

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**Date:** April 29, 2004  
**File No.:** 5880-20  
**To:** City Manager  
**From:** Civic Properties Manager  
**Subject:** Lease Operation, Tugboat Bay and Gyro Park Beach Concessions

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**RECOMMENDATION:**

THAT City Council instructs Staff to finalize a lease with The MEXI-CANA Restaurants Inc. to operate the beach concessions at Tugboat Bay and Gyro Park;

AND THAT the Civic Properties Manager is authorized to sign the lease.

**BACKGROUND:**

The City recently publicly advertised two beach concessions for lease, one at Tugboat Bay and one at Gyro Park. The lease offered is from May 15 to September 15 for the 2004 and 2005 season. Three bids were received and a summary of the annual fee offered is provided below.

Bidder	Year One Offer	Year Two Offer	Total Bid Offer
The MEXI-CANA Restaurants	\$18,000	\$18,000	\$36,000
L&M Ice Cream	\$15,600	\$15,600	\$31,200
Una Mak	\$15,200	\$16,000	\$31,200

In addition, The MEXI-CANA Restaurants has offered the following at the end of each season.

- 1% of all net sales from both concessions donated to the Kelowna Food Bank
- 5% of the net sales on Canada Day from Tugboat concession donated to Parks Alive
- Two charity days, one in each of July and August where \$1.00 from every hotdog sold will go to Kids Care.

It is staff's recommendation to award the concession contract to The MEXI-CANA Restaurants Inc.

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Jim Waugh  
Civic Properties Manager

Cc: Director of Parks and Leisure Services  
Deputy Director of Finance  
Parks Manager

